

Half-Year Report

1 January – 30 June 2025



Elements software revenue growth offset by managed services decline; new products advancing proactive threat management to a new level

Half-year report 1 January - 30 June 2025

Highlights of April – June 2025 (“second quarter”)

- Annual Recurring Revenue (ARR)¹ for Elements Cloud products and services increased by 3% to EUR 84.9 million (EUR 82.5 million)
- Elements Cloud ARR decrease from previous quarter was 2%
- Net Revenue Retention (NRR) for Elements Cloud was 99%
- Revenue for Elements Cloud increased by 5% to EUR 21.5 million (EUR 20.5 million)
- Adjusted EBITDA for Elements Company was EUR 0.2 million (EUR -0.8 million, restated)
- ARR for Cloud Protection for Salesforce increased by 54% to EUR 14.0 million (EUR 9.1 million)
- Net Revenue Retention (NRR) for CPSF was 122%
- Operative cash flow of the second quarter was EUR 2.3 million (EUR -2.6 million)
- Items affecting comparability (IAC) of adjusted EBITDA were EUR -2.3 million (EUR -0.5 million)

Highlights of January – June 2025 (“first half”)

- Revenue for Elements Cloud products and services increased by 5% to EUR 43.4 million (EUR 41.1 million)
- CPSF revenue increased by 61% to EUR 6.8 million (EUR 4.2 million)
- Adjusted EBITDA for Elements Company was EUR 1.1 million (EUR -0.1 million)

¹ Annual recurring revenue (ARR) of cloud products is calculated by multiplying monthly recurring revenue of last month of quarter by twelve. Monthly recurring revenue includes recognized revenue within the month excluding non-recurring revenue and adjustments for one-off items

Outlook for 2025 (unchanged)

Annual Recurring Revenue (ARR) for Elements Cloud products and services will grow by 10-20% from the end of 2024. At the end of 2024, Elements Cloud ARR was EUR 83.3 million.

Elements Company segment's Adjusted EBITDA will be 3-7% of revenue.

Annual Recurring Revenue (ARR) for Cloud Protection for Salesforce (CPSF) will grow by 20-35% from the end of 2024. At the end of 2024, CPSF ARR was EUR 12.8 million.

Medium-term financial target (for Elements Company segment)

Over the next three years (2025-2027), WithSecure will become a “Rule of 30+” company.

The components of the target are

- Annual revenue growth as percentage
- Adjusted EBITDA as percentage of revenue

WithSecure is targeting to reach a sum of the components that exceeds 30.

Figures in this release are unaudited. Figures in brackets refer to the corresponding period in the previous year, unless otherwise stated. Percentages and figures presented may include rounding differences and might therefore not add up precisely to the totals presented.

CEO Antti Koskela



In the second quarter of 2025, discussions around digital sovereignty accelerated across Europe, highlighting the need for trusted European cybersecurity technology vendors. WithSecure is responding by expanding scope with existing partners and by forming new partnerships strengthening our role as a reliable partner in building and sustaining digital trust.

In the second quarter, WithSecure Elements Cloud software and Co-security services continued a solid ARR growth of 13% year-on-year. The growth is increasingly driven by the wider portfolio launched last year, especially Exposure Management and Elements MDR (Managed Detection and Response). Managed Services for larger enterprise customers have experienced customer churn during the past 24 months and in the second quarter of 2025, a large customer in the UK partially churned. Combined

with earlier churn cases, the Managed Services ARR declined by 22% from the previous year. Despite this churn, the number of our Managed Services customers is growing. Consequently, WithSecure Cloud ARR grew by 3% of the previous year and was EUR 84.9 million (EUR 82.5 million).

Elements Cloud revenue grew by 5% to EUR 21.5 million (EUR 20.5 million). Revenue for On-premise products continued to decline as expected, due to both customer migrations to Elements Cloud and churn.

In June 2025, we announced a breakthrough in zero-day vulnerability detection, resulting from the use of Endpoint Detection and Response (EDR) behavioral data for Exposure Management purposes. This represents a significant advancement in proactive threat discovery and vulnerability management and enhances EDR capabilities further in proactive threat management.

In May 2025, we held our SPHERE25 event in Helsinki. It provided an excellent opportunity to meet our key partners and customers, and to introduce the latest additions to our Elements Cloud portfolio. **Elements Exposure Management 2.0** brings extended cloud visibility and a deeper analysis of identity exposures, as well as new tools for the partners for managing their customers. **Elements XDR Cloud Security** is a powerful solution designed to help mid-sized organizations detect and investigate cyber threats in their Microsoft Azure cloud environments. WithSecure **Elements Infinite** will bring full proactive 24/7 managed expert services to Elements Cloud, providing a combination of

services and product to a holistic approach to cyber security. With these additions to the product portfolio, we are progressing towards the vision of a truly unified experience. Proactive and reactive security is becoming increasingly unified - for efficiency, effectiveness and simplicity.

During the summer of 2025, we will continue meeting with partners and customers at local SPHERE2YOU events, held in our main market areas. We are especially delighted to welcome many new partners to collaborate with us in providing their mid-market customers with a reliable and flexible cyber security toolkit.

Adjusted EBITDA of the Elements Company segment was EUR 0.2 million (EUR -0.8 million). The profitability was impacted by higher marketing expenses than in other quarters. In the beginning of July, we announced change negotiations to reorganize the partner- and customer-facing activities, to be in line with the current strategy. Another objective is to align the cost structure with the reduced level of Managed services business, especially in the UK. As part of the planned changes, we expect to reach approximately EUR 6.5 million in annual savings.

Cloud Protection for Salesforce ARR grew by 54% of the previous year and was EUR 14 million (EUR 9.1 million). New customer acquisition and expansions to existing customers continued but the development was partially offset by the impact of exchange rates.

In June 2025, we closed the divestment of the cyber security consulting business, now rebranded as

Reversesec. We would like to wish our former colleagues all the best in providing offensive-driven security expertise to their customers around the world.

We also closed the divestment of our Malaysian entity in the second quarter. The buyer becomes a preferred distributor in the region, which is expected to accelerate growth of the Elements products and services in the Asian markets. After a transition period, WithSecure's products and services will be fully developed and delivered from Europe.

Financial performance – WithSecure Group

(mEUR)	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Continuing operations							
Revenue	29.4	28.6	3%	59.5	57.5	4%	116.0
Cost of revenue	-5.5	-5.9	-6%	-11.3	-11.8	-5%	-23.4
Gross Margin	23.8	22.8	5%	48.2	45.7	6%	92.6
% of revenue	81.2 %	79.5 %		81.1 %	79.5 %		79.8 %
Other income for adjusted EBITDA ¹	0.2	0.5	-66%	0.2	0.9	-74%	2.0
Operating expenses for adjusted EBITDA ¹	-23.8	-24.4	-2%	-46.9	-47.5	-1%	-92.6
Sales & Marketing	-12.9	-12.8	1%	-25.0	-24.1	4%	-47.9
Research & Development	-8.1	-8.9	-10%	-16.4	-18.1	-9%	-35.0
Administration	-2.8	-2.6	-9%	-5.5	-5.3	4%	-9.7
Adjusted EBITDA¹	0.2	-1.1	115%	1.5	-0.9	260%	2.0
% of revenue	0.6 %	-4.0 %		2.6 %	-1.7 %		1.7 %
Items affecting comparability (IAC)							
Other items	0.0	-0.3	-100%	0.0	-1.0	-100%	-1.0
Divestments	-0.6	0.3	346%	-0.7	0.6	222%	1.2
Restructuring	-1.7	-0.5	255%	-1.9	0.0		-1.1
EBITDA	-2.2	-1.7	-30%	-1.0	-1.4	29%	1.1
% of revenue	-7.4 %	-5.9 %		-1.7 %	-2.5 %		1.0 %
(mEUR)	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Depreciation & amortization, excluding PPA	-1.9	-2.2	-15%	-4.0	-4.5	-9%	-9.0
PPA amortization ²	-0.5	-0.6	-19%	-1.0	-1.2	-18%	-2.2
EBIT	-4.6	-4.5	-1%	-6.1	-7.1	15%	-10.1
% of revenue	-15.6 %	-15.9 %		-10.2 %	-12.4 %		-8.7 %
Adjusted EBIT¹	-1.7	-3.4	49%	-2.5	-5.4	53%	-7.0
% of revenue	-5.9 %	-11.8 %		-4.2 %	-9.4 %		-6.0 %
Discontinued operations							
Revenue	4.0	8.2	-52%	10.4	15.6	-33%	31.4
Adjusted EBITDA¹	-1.5	0.0		-3.1	-0.2		1.1
% of revenue	-37.6 %	0.1 %		-29.4 %	-1.2 %		3.6 %
Items affecting comparability (IAC)							
Divestments	0.9			0.4			1.1
EBIT	-0.7	-0.2	-317%	-3.0	-0.5	-474%	-29.3
% of revenue	-17.7 %	-2.1 %		-29.1 %	-3.4 %		-93.6 %
Combined operations							
Revenue	33.3	36.8	-9%	69.9	73.1	-4%	147.4
Adjusted EBITDA¹	-1.3	-1.1	-16%	-1.5	-1.1	-37%	3.1

(mEUR)	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
% of revenue	-3.9 %	-3.1 %		-2.2 %	-1.5 %		2.1 %
Earnings per share, (EUR) ³	-0.03	-0.02	-43%	-0.05	-0.03	-52%	-0.22
Deferred revenue	62.4	67.7	-8%	62.4	67.7	-8%	67.7
Cash flow from operations before financial items and taxes	2.3	-2.6	187%	-0.3	-5.1	94%	2.1
Cash and cash equivalents	29.5	25.7	15%	29.5	25.7	15%	27.3
ROI, %	-3.9 %	-3.1 %		-4.8 %	-4.5 %		-9.3 %
Equity ratio, %	62.1 %	75.6 %		62.1 %	75.6 %		59.1 %
Gearing, %	-11.5 %	-12.4 %		-11.5 %	-12.4 %		0.4 %
Personnel, end of period	654	993	-34%				961

¹ Adjustments are material items outside the normal course of business associated with acquisitions, restructuring, gains or losses from sales of businesses and other items affecting comparability.

For reconciliation and breakdown of adjusted costs, see Note 6 (Reconciliation of alternative performance measures)

² Amortization of intangible assets from business combinations (PPA, purchase price allocation, related amortizations).

³ Based on the weighted average number of outstanding shares during the period 175,768,316 (1-6/2025).

WithSecure Group - Continued operations

April - June 2025

Revenue

Revenue of WithSecure Group increased by 3% to EUR 29.4 million (EUR 28.6 million).

The revenue is analyzed in the segment reporting section. Continued operations revenue is the Elements Company and CPSF segment revenue. Cyber security consulting revenue is disclosed as Discontinued operations.

Gross margin

Gross margin of WithSecure Group improved to 81.2 % of revenue (79.5 %). Cost of revenue impacting Gross margin is the cost of using cloud platforms, royalties to external sources of cyber security data, and salary cost of personnel directly related to services. Gross margin improvement relates to continuous efforts on efficiency, as well as the strengthening of euro to US dollar.

Operating expenses

Operating expenses (excluding depreciation, amortization and impairment and items impacting comparability) were EUR 23.8 million (EUR 24.4 million). The change in operating expenses is a result of normal salary inflation, offset by continuous cost efficiency measures. Depreciation and amortization were EUR 1.9 million (EUR 2.2 million), amortization of PPA was EUR 0.5 million (EUR 0.6 million).

Profitability

Adjusted EBITDA of Continued operations was EUR 0.2 million (EUR -1.1 million). Improvement is a result of revenue growth, efficiency measures on cost of revenue, and well-controlled operating expenses.

Items affecting comparability (IAC) of EBITDA were EUR -2.3 million (EUR -0.5 million). Of this, EUR -1.7 million were related to the ongoing restructuring, especially closing of some office sites. EUR -0.6 million were divestment related expenses.

Cash flow (combined operations)

Cash flow from operating activities before financial items and taxes was EUR 2.3 million (EUR -2.6 million). Cash flow was driven by volatility of net working capital due to ongoing arrangements.

Cash flow from investments EUR 10.9 million (EUR -1.3 million) is related to proceeds of the sale of consulting and Malaysian entity, net of cash EUR 6.0 million, repayments of demerger loan receivables EUR 5.3 million and investments in intangible and tangible assets EUR -0.4 million (EUR -1.5 million). Investments in intangible and tangible assets are mostly related ongoing IT projects.

Cash flow from financing activities EUR -4.7 million (EUR -1.8 million) related to repayments of lease liabilities EUR -0.9 million (EUR -1.8 million), repayments of interest bearing liabilities related to demerger EUR -3.8 million and repurchase of own shares EUR -0.1 million.

Total change in cash was EUR 7.5 million (EUR -6.5 million).

WithSecure Group - Discontinued operations

Discontinued operations revenue was EUR 4.0 million (EUR 8.2 million). Note that the current reporting period is two months and the comparative period is three months. Discontinued operations corresponds with the Cyber security consulting business, divested on 1 June 2025. Difference to the former Cyber security consulting segment is caused by minor businesses excluded from or included to the divestment agreement, as well as the removal of the allocations of cost related to group functions. Comparative figures of 2024 for segments have been restated to ensure comparability.

January - June 2025

Revenue

Revenue of WithSecure Group increased by 4% to EUR 59.5 million (EUR 57.5 million). The revenue is analyzed in the segment reporting section.

Gross margin

Gross margin of WithSecure improved to 81.1 % of revenue (79.5 %). Cost of revenue impacting Gross margin is the cost of using cloud platforms, royalties to external sources of cyber security data, and salary cost of personnel directly related to services. Gross margin improvement relates to continuous efforts on efficiency, as well as the strengthening of euro to US dollar.

interest bearing liabilities related to demerger EUR -3.8 million and repurchase of own shares EUR -0.3 million.

Total change in cash was EUR 3.1 million (EUR -10.6 million).

Operating expenses

Operating expenses (excluding depreciation, amortization and impairment and items impacting comparability) were EUR 46.9 million (EUR 47.5 million). The change in operating expenses is a result of normal salary inflation, offset by continuous cost efficiency measures. Depreciation and amortization were EUR 4.0 million (EUR 4.5 million), amortization of PPA was EUR 1.0 million (EUR 1.2 million).

Profitability

Adjusted EBITDA of Continued operations was EUR 1.5 million (EUR -0.9 million). Items affecting comparability (IAC) were EUR -2.6 million (EUR -0.4 million). Of this, EUR -1.9 million were related to the ongoing restructuring, especially closing of some office sites. EUR -0.7 million were divestment related expenses.

Cash flow (combined operations)

Cash flow from operating activities before financial items and taxes was EUR -0.3 million (EUR -5.1 million). Operative cash flow was driven by volatility of net working capital due to ongoing arrangements.

Cash flow from investments EUR 10.3 million (EUR -1.9 million) is related to divestments, proceeds from demerger loans and investments in intangible and tangible assets. Cash flow from divestments EUR 6.0 million, (EUR 1.1 million related to earnout of previously divested business) are related to selling consulting business and Malaysian entity. Repayments of demerger loan receivables were EUR 5.3 million. Investments in intangible and tangible assets EUR -1.0 million (EUR -3.1 million) are mostly related to ongoing IT projects.

Cash flow from financing activities EUR -5.5 million (EUR -3.1 million) related to repayments of lease liabilities EUR -1.5 million (EUR -3.1 million), repayments of

Financing, capital structure and capital expenses - Combined operations

(mEUR)	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Cash and cash equivalents	29.5	25.7	15%	29.5	25.7	15%	27.3
Lease liabilities, non-current	19.0	21.1	-10%	19.0	21.1	-10%	21.1
Lease liabilities, current	3.4	2.7	27%	3.4	2.7	27%	2.7
Other loans, current	0.0	3.7	-100%	0.0	3.7	-100%	3.8
Capital expenditure, excl. lease assets	0.4	1.5	-73%	1.0	3.0	-68%	5.9
Capitalized development expenses	0.5	0.4	26%	0.9	0.8	23%	1.7
ROI, %	-3.9 %	-3.1 %		-4.8 %	-4.5 %		-34.1 %
Equity ratio, %	62.1 %	75.6 %		62.1 %	75.6 %		59.1 %
Gearing, %	-11.5 %	-12.4 %		-11.5 %	-12.4 %		0.4 %

Liquidity remained at a solid level, but the operative loss, costs related to divestments and repayments of leasing liabilities have impacted the cash flow. At the end of the quarter, the company had liquid assets in total of EUR 29.5 million (EUR 25.7 million) and an unused EUR 20 million revolving credit facility (RCF).

Financial performance - Segments

In the second quarter segment reporting, segments are presented according to previously applied calculation principles. Comparative figures have been restated to reflect changes caused by divestment of Cyber security consulting business.

Reconciliation between the segments and the Continued/Discontinued operations result is included in the note [2 Segment information](#) and the note [6 Reconciliation of alternative performance measures](#).

Elements Company

(mEUR)	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Revenue	25.9	26.5	-2%	52.7	53.3	-1%	106.6
Elements Cloud	21.5	20.5	5%	43.4	41.1	5%	83.3
On-premise	4.4	5.4	-18%	9.2	11.2	-18%	21.4
Other	0.0	0.6	-92%	0.2	1.0	-83%	1.8
Gross margin	21.0	21.0	0%	42.6	42.2	1%	84.7
% of revenue	80.9%	79.3%		80.9%	79.2%		79.5%
Adjusted EBITDA	0.2	-0.8	120%	1.1	-0.1	900%	2.9
% of revenue	0.6%	-2.9%		2.1%	-0.3%		2.8%
Cloud Annual Recurring Revenue (ARR)	84.9	82.5	3%				83.3
Elements Cloud SW and Co- Security Services	66.7	59.0	13%				61.9
Managed Services	18.2	23.4	-22%				21.4

Elements Company segment includes Elements Cloud (Elements Cloud software and Co-security services, Managed services), On-premise products, and Other products.

Elements is a modular platform, with modules that the customer can select according to their needs. The largest driver of growth is the Endpoint Detection and Response (EDR) module that is typically acquired by the customer to complement the Endpoint Protection (EPP) product. Other modules are Vulnerability Management, and Collaboration protection for Microsoft 365. WithSecure Exposure Management was launched in 2024. It is a continuous proactive solution to predict and prevent breaches against the company's assets and business operations.

On-premise products revenue includes WithSecure Business Suite endpoint protection software, as well as some other legacy products.

Other products revenue includes minor products combining software and service work, Japan consulting revenue, as well as speaker fees and other occasional revenue streams.

April - June 2025

Revenue and ARR

Elements Company revenue declined by 2% to EUR 25.9 million (EUR 26.5 million). Elements Company revenue is the sum of growing Elements Cloud revenue and declining On-premise revenue.

Elements Cloud revenue increased by 5% to EUR 21.5 million (EUR 20.5 million).

Elements Cloud Annual Recurring Revenue (ARR) increased by 3% to EUR 84.9 million (EUR 82.5 million). The ARR related to Elements Cloud software and Co-security services was EUR 66.7 million (EUR 59.0 million). The growth of 13% was driven by both new customers and expansions to existing customers.

The growth is increasingly driven by new products launched in 2024, Exposure Management and Elements MDR. Managed services ARR was EUR 18.2 million (EUR 23.4 million). The 22% decline is mostly related to the churn of enterprise size customers, especially in the UK. A large customer churned partially in the second quarter of 2025.

Elements Cloud NRR was 99%.

On-premise revenue declined by 18% to EUR 4.4 million (EUR 5.4 million). Decrease of on-premise revenue is part of WithSecure's strategic transition to

cloud-based environments. The customers are increasingly switching to cloud-based products, leading to a decline in the on-premise revenue over time.

Other revenue was EUR 0.0 million (EUR 0.6 million).

Profitability

Elements Company gross margin was 80.9% (79.3%) of revenue. The improvement in gross margin is driven by increasing share of software, as well as continuous optimization of data processing expenses. Other variants, such as fluctuation of currencies, can cause variations of gross margin. In the second quarter, part of gross margin improvement is related to the strengthening of euro to US dollar.

Elements Company adjusted EBITDA was EUR 0.2 million (EUR -0.8 million). The improvement from previous year is largely resulting from cost savings and other efficiency measures.

January - June 2025

Revenue

Elements Company revenue declined by 1% to EUR 52.7 million (EUR 53.3 million). The change is a result of growing Elements Cloud revenue and declining On-premise revenue. Elements Cloud revenue increased by 5% to EUR 43.4 million (EUR 41.1 million). On-premise revenue declined by 18% to EUR 9.2 million (EUR 11.2 million).

Profitability

Elements Company gross margin was 80.9% (79.2%) of revenue. The improvement in gross margin is driven by increasing share of software, as well as continuous optimization of data processing expenses. Other variants, such as fluctuation of currencies, can cause variations of gross margin. In the reporting period, part of gross margin improvement is related to the strengthening of euro to US dollar.

Elements Company adjusted EBITDA was EUR 1.1 million (EUR -0.1 million). The improvement from previous year is largely resulting from cost savings and other efficiency measures.

Cloud Protection for Salesforce ("CPSF")

(mEUR)	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Revenue	3.5	2.2	59%	6.8	4.2	61%	9.4
Gross margin	2.9	1.8	60%	5.6	3.5	61%	7.9
% of revenue	82.9%	82.4%		82.7%	82.7%		83.4%
Adjusted EBITDA	0.0	-0.4	106%	0.4	-0.8	152%	-1.0
% of revenue	0.6%	-17.0%		6.2%	-19.3%		-10.1%
Annual Recurring Revenue (ARR)	14.0	9.1	54%				12.8

Cloud Protection for Salesforce (CPSF) segment includes revenue from the CPSF product. It is a software product, ensuring scanning of external content for potential malware, before it is loaded into Salesforce. Customers are primarily enterprise-sized companies, with extensive use of Salesforce platforms. Sales of the product mostly take place directly from WithSecure to the end customers.

April - June 2025

Revenue and ARR

CPSF revenue increased by 59% and was EUR 3.5 million (EUR 2.2 million).

Annual Recurring Revenue (ARR) increased by 54% and was EUR 14.0 million (EUR 9.1 million). New customer acquisition and expansions to existing customers continued but the development was partially offset by the impact of exchange rates. At the end of the second quarter, CPSF had approximately 298 customers.

CPSF NRR was 122%.

Profitability

Gross margin of CPSF segment was 82.9 % of revenue (82.4 %). Cost of revenue impacting Gross margin is the cost of using cloud platforms. Adjusted EBITDA of CPSF was EUR 0.0 million (EUR -0.4 million). The improvement from previous year is mainly driven by the revenue growth.

January - June 2025

Revenue

CPSF revenue increased by 61% and was EUR 6.8 million (EUR 4.2 million).

Profitability

Adjusted EBITDA of CPSF was EUR 0.4 million (EUR -0.8 million). The improvement from previous year is mainly driven by the revenue growth.

Market overview

The global cybersecurity market is a rapidly evolving industry driven by increasing digitalization, growing cyber threats and the widespread adoption of cloud-based technologies. In 2024, the market experienced increasing security demands across industry verticals and sectors. Factors driving market expansion were among other things rising data breaches due to identity-based attacks, ransomware, increasing regulatory requirements and increasing adoption of AI. The global geopolitical tensions are also creating increased activity and threats for private and public organizations.

Constantly evolving attack vectors require continuous innovation in organization of all sizes. Overall economic uncertainty and IT budget constraints have slowed down the adoption of the latest cyber security technologies, especially among small and medium-sized enterprises (SMEs). At the same time third-party breaches across the supply chain and a global shortage of skilled cybersecurity professionals remain as pressing issues.

Globally organizations are investing in cyber defenses to combat growing threat levels in a digitized economy. North America holds the largest market share due to significant investments in cybersecurity infrastructure whereas in Europe the increased awareness of regulatory requirements has been contributing to steady growth.

Recent geopolitical developments have increased the importance of European alternatives, of software vendors in particular. This development supports the WithSecure strategy, focusing on developing and delivering the products and services fully from

Europe. According to the current view, possible increases in customs tariffs will not directly affect WithSecure business.

AI capabilities have been increasingly introduced to improve productivity and reduce threat detection and response times. Stolen or compromised credentials remain the most prevalent attack vector that is addressed by emerging Identity Security solutions. Cloud Security continues as a high-growth segment as companies seek to protect their modern IT environments and cloud-based services. Organizations have started to recognize the need of moving their focus from reactive to proactive security approach that is fueling the demand for emerging exposure management solutions. There is also increasing demand for securing IoT devices and operational technology against vulnerabilities and cyberattacks. Managed security services will continue to address the skills and resource shortages.

The cybersecurity market is poised for sustained growth as organizations prioritize cyber resilience and compliance. With advancements in AI, cloud-native security, and exposure management, the industry is set to address increasingly complex threats while capturing new opportunities in emerging sectors.

Organization and leadership

Personnel

At the end of the quarter, WithSecure had 654 employees (993). Reduction of employees is primarily driven by the divestment of Cyber Security Consulting business and divestment of the Malaysian subsidiary.

Global Leadership team

No changes took place in the Global Leadership Team during the reporting period.

At the end of the quarter, the composition of the Global Leadership Team was the following:

Antti Koskela (President and CEO), Christine Bejerasco (Chief Information Security Officer), Lasse Gerdt (Chief Revenue Officer), Charlotte Guillou (Chief Culture and Performance Officer), Tom Jansson (Chief Financial Officer), Nina Laaksonen (Chief Product Officer), Tiina Sarhimaa (Chief Legal Officer), and Pilvi Tunturi (Chief Customer Officer).

Shares, Shareholders' Equity, Own Shares

WithSecure has one share class. At the end of the second quarter the total number of shares was 176,098,739. Of this, 175,847,294 were outstanding and 251,445 were held by the company.

In the second quarter, 11.9 million (4.3 million) of WithSecure shares were traded on Nasdaq Helsinki. The highest trading price was EUR 1.07 (1.14), and the lowest price was EUR 0.80 (1.00). The volume weighted average price of WithSecure shares in the second quarter of 2025 was EUR 0.94 (1.08).

The share's closing price on the last trading day of the quarter, 30th June 2025, was EUR 1.01 (1.03). Based on that closing price, the market value of the company's shares, excluding the treasury shares held by the company, was EUR 177.3 million (EUR 180.6 million).

The company has market-based long-term share-based incentive programs for key employees. Information about the programs is disclosed in note [3 Share-based payments](#) and Annual Report of 2024.

Changes in Group Structure

As first announced in January 2025, WithSecure divested its Cyber security consulting business on 1 June 2025 to Swedish investment firm Neqst. The transaction was executed by the sale of shares of the parent company of a separate group of companies, into which the consulting business was transferred during the second quarter of 2025. Financial impact of the transaction are detailed in [Note 7 Discontinued Operations](#).

On 31 May 2025, WithSecure divested its Malaysian subsidiary WithSecure Sdn. Bhd. to LS System Ltd., Singapore. The personnel of approximately 80 of the subsidiary transferred to the buyer on the same date. Buy-back agreements of varying lengths remain between the companies until full ramp-up of the functions in other countries. LS System Ltd. becomes a preferred distributor of WithSecure in the Asian markets. A loss of EUR 0.6 million was recognized for the transaction in the second quarter financial statements.

Annual General Meeting

The Annual General Meeting (AGM) of WithSecure Corporation was held on 18 March 2025. The General Meeting adopted the financial statements for the financial year 2024 and approved as advisory resolution the remuneration report and the updated remuneration policy for governing bodies. The members of the Board as well as the President and CEO were discharged from liability.

The meeting approved the proposal of the Board of Directors that no dividend will be paid for the financial year 2024 due to the loss-making net result of the year. The company will focus on funding its growth and developing the business.

The AGM decided that the annual remuneration of the Board of Directors will remain unchanged: EUR 80,000 for the Chair of the Board of Directors, EUR 48,000 for the Committee Chairs, EUR 38,000 for the members of the Board of Directors, and EUR 12,667 for the member of the Board of Directors employed by the Company. Approximately 40% of the compensation will be paid in company shares.

The AGM decided that the number of Board members shall be seven (7). The following current Board members were re-elected: Risto Siilasmaa, Tuomas Syrjänen, Ciaran Martin, Amanda Bedborough and Niilo Fredrikson. Mervi Kerkelä-Hiltunen and Artturi Lehtiö, who belongs to the personnel of WithSecure Corporation, were elected as new members of the Board of Directors.

The Board elected Risto Siilasmaa as the Chair of the Board. Tuomas Syrjänen was nominated as

the Chair of the Personnel Committee and Risto Siilasmaa and Niilo Fredrikson as members of the Personnel Committee. Mervi Kerkelä-Hiltunen was nominated as the Chair of the Audit Committee and Ciaran Martin, Amanda Bedborough and Artturi Lehtiö were nominated as members of the Audit Committee.

Audit firm PricewaterhouseCoopers Oy was re-elected as auditor of the Company. Mr. Jukka Karinen, APA, acts as the responsible auditor.

Sustainability audit firm PricewaterhouseCoopers Oy was elected as the Company's sustainability auditor. Mr. Jukka Karinen, ASA, acts as the responsible sustainability auditor.

The AGM authorised the Board of Directors to resolve upon the repurchase of a maximum of 17,609,870 of the Company's own shares in total. The maximum amount equals to approximately 10% of all the shares in the Company, in one or several tranches with the Company's unrestricted equity.

The AGM authorised the Board of Directors to resolve on the issuance of a maximum of 17,609,870 shares in total through a share issue as well as by issuing options and other special rights entitling to shares pursuant to chapter 10, section 1 of the Companies Act in one or several tranches. The maximum number of shares corresponds to 10% of all shares in the Company. The authorisation concerns both the issuance of new shares and the transfer of treasury shares held by the Company.

Full disclosure of the AGM resolutions, as well as the organizing meeting of the Board of Directors held on the same day, has been provided in the Stock Exchange release of 18 March 2025.

Risks and uncertainties

WithSecure operations are subject to risks and uncertainties that can impact the business performance, profitability, financial position, market share, reputation, share price or the achievement of its short-term and long-term objectives. These risks and uncertainties described here should not be considered as an exhaustive list.

The objective of WithSecure risk management is to identify various risks that could have an impact on the business, and to implement appropriate measures to mitigate the risks. In assessing the risks, WithSecure considers both the probability and the potential impact of each risk, as well as the resources required to manage and mitigate the risk. Ensuring business continuity in all situations is an essential part of the risk management. WithSecure risk management principles and process are described in the Corporate Governance Statement. The sustainability-related risks and uncertainties have been discussed in the Sustainability Report.

Risks related to cyber security market

Market consolidation and competition

The cyber security market is scattered to many providers of software and services. The large market participants are investing heavily in the development of embedded security and winning market share. Market consolidation is considered a likely development. WithSecure must succeed in its chosen strategy as well as in finding the right acquisition targets, and in integrating the acquired companies into its operations. As one of the smaller players in the market, the company must always keep itself relevant to the

customers, by ensuring both up to date technology and good quality, timely services. Additionally, WithSecure must address brand recognition among the target audience to effectively differentiate itself from competition

Geopolitical risks

Geopolitical uncertainties, such as the war in Ukraine, have significantly increased the risk of unexpected disruptions of the world economy and security stability. Likelihood of acts of terror impacting societal infrastructures has increased with this development. Any such events could also impact WithSecure's ability to run its business. The increasing activity of nation-state cyber criminals will continue to impose business interruptions also during 2025.

For corporate responsibility reasons, WithSecure is not conducting business with any Russian or Belarusian parties, even in cases where it would be permitted by the export control regulations.

WithSecure operates in different countries and is therefore exposed to country risks of each location. Changing circumstances and regulation in different operating countries is exposing WithSecure to compliance risks, such as unfavorable tax treatment or export controls.

Environmental risks

As part of the sustainability materiality analysis, WithSecure has assessed the impact of the environmental risks, especially climate change, on its business. The company is a provider of software and

services, and as such not significantly impacted by the environmental risks. Business continuity planning covers scenarios related to unavailability of resources due to natural disasters or other hazards, including potential supply chain disruptions.

Risks related to WithSecure operations and products

Attracting and retaining talent

Unavailability of skilled personnel may result in inability of providing high-quality products and services to customers. Competition for skilled personnel is increasing and there is structural undersupply of talent in the cyber security industry. WithSecure is continuously developing and adopting new ways of recruitment, building its own talent and knowledge pools, and investing in training and development of personnel to attract and retain talent.

Partners

WithSecure's cyber security products and services market model is very dependent on a functioning partner channel and network. It is critical for WithSecure to ensure it has the right partners in the regions and that the partners receive the needed support, and that WithSecure's cyber security offering is made available accordingly to the local demand. Not being able to serve the needs of the partners needs could result to negative impact on WithSecure's business performance.

Product risks

WithSecure operates in a highly competitive market. Cybercrime is growing fast and becoming more innovative and professional. Large vendors make significant investments in their development and marketing activities, while new vendors are emerging in the market, and the operating system manufacturers are increasing their focus on built-in security features. WithSecure must succeed in maintaining in-depth understanding of cyber security threat landscape, following the hacker techniques and technologies, as well as continuing to innovate in defensive technologies.

Investments in new technologies and products come with the risk of not meeting the future requirements of the market. Agile methods are applied by WithSecure to ensure that its decisions regarding future technologies are aligned with the best information and expectations of the market developments.

Cyber security incidents

Exposure to cyber security incidents threatens the confidentiality, integrity, and availability of WithSecure products and services, and their mitigation is considered as high priority in all parts of the company. WithSecure builds cyber resilience by continuously improving its capability to identify, protect, detect, and respond to relevant threats. Continuous efforts are taken to protect sensitive data of the company and its customers.

Intellectual property rights (IPR)

WithSecure protects its technologies and innovations through copyrights, patents, trademarks, and technology partnerships. While WithSecure uses all available protection mechanisms, the businesses are

exposed to risks relating intellectual property claims, particularly in the US markets.

Financial risks

Inflation and interest rates

Cost inflation in the countries where WithSecure operates increases the risk for negative development of the cost structure. This is monitored very closely, and inflation will also most likely require mitigation actions to retain workforce in the company. Increasing interest rates could limit the possibilities of external funding.

Liquidity risk

As a company still improving its profitability, WithSecure must focus on accurate cash planning and prompt collections to ensure liquidity of all group companies and to avoid needs of short-term financing.

Currency fluctuations

Increasing volume of operations outside the Euro zone in different currencies exposes WithSecure to an increased risk related to currency fluctuations. To mitigate the impact of currency fluctuations on future cash flows, the group can use forward contracts.

Events after period-end

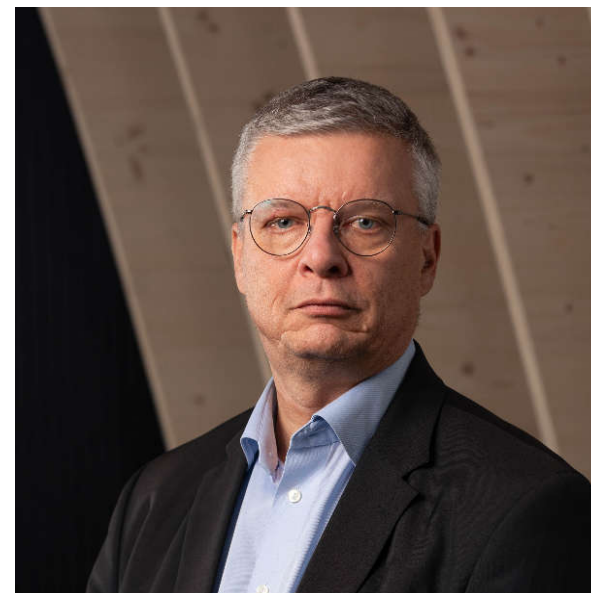
On 4 July 2025, WithSecure announced that it will start change negotiations to reorganize partner- and customer-facing activities and to align the cost structure with the new level of Managed services business, especially in the UK. The company estimates that through the planned changes, it could achieve annual cost savings of approximately EUR 6.5 million. Negotiations are expected to be carried out within regulatory timeframes of the countries involved.

Financial calendar

During the year 2025, WithSecure Corporation will publish financial information as follows:

- 22 October 2025: Interim Report for January–September 2025

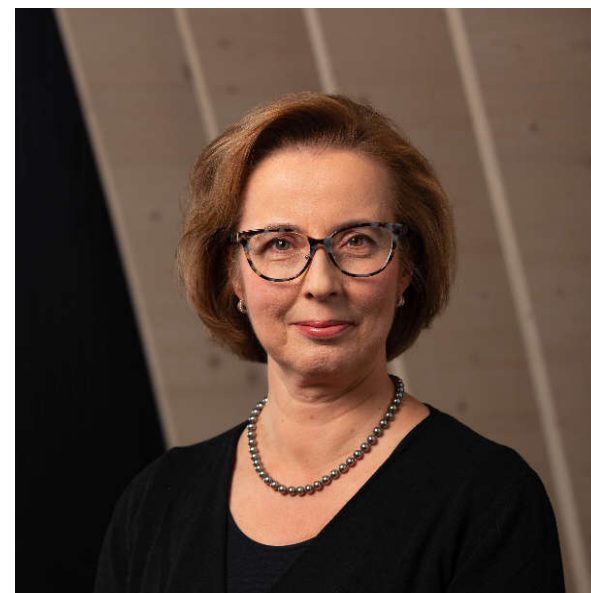
WithSecure observes at least a three-week (21 days) silent period prior to publication of financial reports, during which it refrains from engaging in discussions with capital market representatives or the media regarding WithSecure's financial position or the factors affecting it.



Tom Jansson

CFO

WithSecure Corporation



Laura Viita

VP, Controlling, investor relations
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Key ratios and other key figures

PROFITABILITY	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024	PROFITABILITY	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Continuing operations						Combined operations					
Revenue	29,386	28,640	59,480	57,459	116,002	Revenue	33,350	36,838	69,903	73,075	147,357
Gross margin	23,848	22,768	48,216	45,663	92,585	Adjusted EBITDA	-1,316	-1,131	-1,547	-1,132	3,135
Gross margin, % of revenue	81.2 %	79.5 %	81.1 %	79.5 %	79.8 %	EBIT	-5,294	-4,710	-9,094	-7,626	-39,433
Operating expenses	-28,596	-28,024	-54,506	-54,214	-105,918	EBIT % of revenue	-15.9 %	-12.8 %	-13.0 %	-10.4 %	-26.8 %
Operating expenses for adjusted EBITDA	-23,829	-24,358	-46,926	-47,513	-92,604	ROI, %	-3.9 %	-3.1 %	-4.8 %	-4.5 %	-9.3 %
Other income for adjusted EBITDA	156	453	231	900	2,009	ROE, %	-5.2 %	-3.2 %	-6.8 %	-4.8 %	-10.7 %
Adjusted EBITDA	174	-1,136	1,520	-949	1,991						
Adjusted EBITDA, % of revenue	0.6 %	-4.0 %	2.6 %	-1.7 %	1.7 %						
EBITDA	-2,188	-1,686	-1,009	-1,417	1,139						
EBITDA, % of revenue	-7.4 %	-5.9 %	-1.7 %	-2.5 %	1.0 %						
Adjusted EBIT	-1,729	-3,377	-2,524	-5,400	-6,998						
Adjusted EBIT, % of revenue	-5.9 %	-11.8 %	-4.2 %	-9.4 %	-6.0 %						
EBIT	-4,592	-4,542	-6,060	-7,098	-10,083						
EBIT, % of revenue	-15.6 %	-15.9 %	-10.2 %	-12.4 %	-8.7 %						
Discontinued operations											
Revenue	3,963	8,198	10,422	15,616	31,355						
Adjusted EBITDA	-1,491	5	-3,067	-183	1,144						
EBIT	-702	-168	-3,034	-528	-29,350						
EBIT % of revenue	-17.7 %	-2.1 %	-29.1 %	-3.4 %	-93.6 %						

CAPITAL STRUCTURE	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Combined operations					
Equity ratio, %	62.1 %	75.6%	62.1 %	75.6%	59.1%
Gearing, %	-11.5 %	-12.4%	-11.5 %	-12.4%	0.4%
Interest bearing liabilities	22,470	13,422	22,470	13,422	27,550
Cash and cash equivalents	29,509	25,651	29,487	25,651	27,275

SHARE RELATED	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Combined operations					
Earnings per share, basic and diluted	-0.03	-0.02	-0.05	-0.03	-0.22
Shareholders' equity per share, EUR	0.35	0.56	0.35	0.56	0.39

OTHER	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Continuing operations					
Capital expenditure, excl. lease assets ¹	399	1,495	989	3,050	5,929
Capitalized development expenses	462	368	937	763	1,716
Depreciation, amortization and impairment, excl. PPA amortization	-1,904	-2,241	-4,044	-4,452	-8,989
Depreciation, amortization and impairment	-2,403	-2,856	-5,051	-5,681	-11,222
Personnel, average	713	764			760
Personnel, period end	654	764			731

¹ Figure is presented for combined operations only

Half-year report 2025 table section

This half-year report has been prepared in accordance with IAS 34 Interim Financial Reporting.

The accounting principles are the same as in the Annual Report 2024. All figures in the following tables are EUR thousands unless otherwise stated. This interim report is unaudited.

As first announced in January 2025, WithSecure divested its Cyber security consulting business on 1 June 2025 to Swedish investment firm Neqst. The transaction was executed by the sale of shares of the parent company of a separate group of companies, into which the consulting business was transferred during the second quarter of 2025

WithSecure has applied the requirements of IFRS 5 Non-current Assets Held for Sale and Discontinued Operations in classifying, presenting and accounting for the transaction in this half year report. Result from discontinued operations is reported separately from continuing operations' income and expenses in the consolidated income statement. Comparative periods have been restated accordingly. The assets and liabilities related to the discontinued operations are presented separately in the statement of financial position as Assets held for sale as at 31.12.2024.

Condensed Income statement

The income statement is presented for continuing operations only according to IFRS 5 as Consulting business is treated as discontinued operations.

Income statement	4-6/2025	Restated 4-6/2024	Change %	1-6/2025	Restated 1-6/2024	Change %	1-12/2024
Revenue	29,386	28,640	3%	59,480	57,459	4%	116,002
Cost of revenue	-5,538	-5,873	-6%	-11,265	-11,796	-5%	-23,416
Gross margin	23,848	22,768	5%	48,216	45,663	6%	92,585
Other operating income ¹	156	714	-78%	231	1,452	-84%	3,249
Sales and marketing	-13,774	-13,785	0%	-26,785	-26,076	3%	-51,772
Research and development	-9,116	-10,212	-11%	-18,665	-20,583	-9%	-40,092
Administration	-5,705	-4,028	42%	-9,056	-7,554	20%	-14,054
EBIT	-4,592	-4,542	-1%	-6,060	-7,098	15%	-10,083
Financial net	-822	91		-1,583	397		-218
Result before taxes	-5,413	-4,451	-22%	-7,643	-6,701	-14%	-10,301
Income taxes	1,224	820	49%	2,078	1,308	59%	1,125
Result for the period, continuing operations	-4,189	-3,631	-15%	-5,565	-5,393	-3%	-9,175
Result for the period, discontinued operations²	-1,015	-3		-3,223	-402		-28,804
Result for the period, group total	-5,204	-3,634	-43%	-8,788	-5,795	-52%	-37,979

Income statement	4-6/2025	Restated 4-6/2024	Change %	1-6/2025	Restated 1-6/2024	Change %	1-12/2024
Other comprehensive income							
Exchange differences on translating foreign operations, continuing operations	-270	363	-174%	41	860	-95%	2,049
Exchange differences on translating foreign operations, discontinued operations	190			164			
Total other comprehensive income, continuing operations	-4,459	-3,268	-36%	-5,524	-4,533	-22%	-7,127
Total other comprehensive income, discontinued operations	-825	-3		-3,059	-402		-28,804

Income statement	4-6/2025	Restated 4-6/2024	Change %	1-6/2025	Restated 1-6/2024	Change %	1-12/2024
Total other comprehensive income, group (parent company owners)	-5,284	-3,271	-62%	-8,582	-4,935	-74%	-35,931

¹ Other operating income includes impact of revised deferred consideration from divestments (EUR 0.3 million in the second quarter of 2024 and 0.8 million in 2024).

² Discontinued operations' result includes also the cost associated with the sale of consulting business.

Earnings per share	4-6/2025	Restated 4-6/2024	Change %	1-6/2025	Restated 1-6/2024	Change %	1-12/2024
Earnings per share, basic and diluted, EUR, combined operations	-0.03	-0.02	-43%	-0.05	-0.03	-52%	-0.22
Earnings per share, basic and diluted, EUR, continuing operations	-0.02	-0.02	-15%	-0.03	-0.03	-3%	-0.05
Earnings per share, basic and diluted, EUR, discontinued operations	-0.01	0.00		-0.02	0.00		-0.16

Condensed Statement of financial position

The Statement of financial position is presented for continuing operations only.

Assets	30 Jun 2025	30 Jun 2024	31 Dec 2024
Tangible assets	20,417	14,223	23,999
Intangible assets	14,912	18,484	16,766
Goodwill	35,028	79,559	35,848
Deferred tax assets	13,362	12,006	12,115
Interest bearing receivables, non-current ¹	3,918	402	4,188
Other receivables	3,518	1,161	1,100
Total non-current assets	91,156	125,835	94,015
Accrued income	866	6,764	1,261
Trade and other receivables	38,813	33,595	24,646
Income tax receivables	395	1,074	456
Interest bearing receivables, current ¹	177	7,579	6,642
Other financial asset at fair value through profit and loss	22	26	26
Cash and cash equivalents	29,487	25,651	27,275
Total current assets	69,760	74,689	60,307
Assets held for sale			30,492
Total assets	160,916	200,523	184,814

Shareholders' equity and liabilities	30 Jun 2025	30 Jun 2024	31 Dec 2024
Equity	61,125	99,153	69,233
Interest bearing liabilities, non-current	19,022	5,932	20,653
Deferred tax liability	429	1,193	1,279
Deferred revenue, non-current	19,055	19,373	18,478
Other non-current liabilities	253	420	274
Total non-current liabilities	38,760	26,917	40,685
Interest bearing liabilities, current	3,448	7,490	6,042
Trade and other payables	14,149	16,604	14,320
Provisions		182	
Income tax liabilities	66	229	407
Deferred revenue, current	43,377	49,950	43,704
Total current liabilities	61,040	74,454	64,473
Liabilities directly associated with the assets held for sale			10,423
Total liabilities and equity	160,916	200,523	184,814

¹ Interest bearing receivables include receivables related to premises subleased to third parties, receivables related to asset transfers in Group subsidiaries due to demerger and receivables from divestments.

Condensed Cash flow statement

Cash flow statement includes both continuing and discontinued operations.

	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024		4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Cash flow from operations						Cash flow from investments					
Result from the continuing operations	-4,189	-3,631	-5,565	-5,393	-9,175	Net investments in tangible and intangible assets	-399	-1,495	-989	-3,050	-5,929
Result from the discontinued operations	-1,015	-3	-3,223	-402	-28,804	Divestments of businesses, net of cash	5,971	203	5,971	1,135	2,347
Adjustments	2,256	2,335	5,417	4,754	40,057	Repayments of loan receivables related to demerger	5,306		5,306		
Depreciation and amortization	2,536	3,030	5,383	6,026	40,629	Cash flow from investments	10,878	-1,292	10,288	-1,915	-3,582
Profit/loss on sale of fixed assets	1,390		1,390			Cash flow from financing activities					
Gain of the sale of business	-1,143		-1,143			Repayments of lease liabilities	-864	-1,847	-1,470	-3,126	-6,443
Financial income and expenses	917	-83	1,740	-356	370	Repayments of interest bearing liabilities related to demerger	-3,757		-3,757		
Income taxes	-1,006	-993	-2,046	-1,475	-1,823	Acquisition of own shares	-118		-319		
Other adjustments	-438	381	93	560	881	Cash flow from financing activities	-4,739	-1,847	-5,546	-3,126	-6,443
Cash flow from operations before change in working capital	-2,948	-1,300	-3,371	-1,041	2,077	Change in cash	7,488	-6,454	3,058	-10,574	-9,412
Change in net working capital	5,236	-750	3,089	-740	3,707	Cash and cash equivalents at the beginning of the period	22,709	36,604	27,275	36,604	36,604
Change in provisions		-586		-3,303	-3,721	Effect of exchange rate changes on cash	-710	-204	-847	-381	83
Cash flow from operating activities before financial items and taxes	2,283	-2,636	-282	-5,084	2,063	Cash and cash equivalents at period end	29,487	25,651	29,487	25,651	27,275
Net financial items	-492	-281	-991	-954	-1,103						
Taxes	-443	-399	-411	505	-347						
Cash flows from operating activities	1,349	-3,315	-1,684	-5,533	613						

Condensed Statement of changes in shareholders' equity

	Share capital	Unrestricted equity reserve	Treasury shares	Retained earnings	Translation difference	Total
Equity 31 Dec 2023	80	83,638	-155	20,222	-805	102,980
Total comprehensive income for the year, continuing operations				-5,393	860	-4,533
Total comprehensive income for the year, discontinued operations				-402		-402
Share based payments				1,107		1,107
Equity 30 Jun 2024	80	83,638	-155	15,533	55	99,153
	Share capital	Unrestricted equity reserve	Treasury shares	Retained earnings	Translation difference	Total
Equity 31 Dec 2024	80	83,638	-155	-15,574	1,244	69,233
Total comprehensive income for the year, continuing operations				-5,565	41	-5,524
Total comprehensive income for the year, discontinued operations				-3,223	164	-3,059
Acquisition of treasury shares			-327			-327
Share based payments		-239	239	801		801
Equity 30 Jun 2025	80	83,399	-243	-23,561	1,449	61,125

Notes to the interim financial statements

1 Significant exchange rates and sensitivity to exchange rate changes

One Euro is	Average rates					End rates		
	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024	30 Jun 2025	30 Jun 2024	31 Dec 2024
USD	1.1176	1.0794	1.0787	1.0849	1.0863	1.1720	1.0705	1.0389
GBP	0.8428	0.8545	0.8366	0.8572	0.8483	0.8555	0.8464	0.8292
JPY	162.41	167.41	161.38	163.55	150.98	169.17	171.94	163.06

Effect of changes in exchange rates on profit before taxes

+/- 10 % FX rate change, mEUR	1-6/2025	1-6/2024	1-12/2024
USD	+0,3/-0,3	+0,1/-0,1	+0,4/-0,4
GBP	+0,0/-0,0	-0,1/+0,2	-0,1/+0,1
JPY	+0,2/-0,2	+0,0/-0,0	-0,2/+0,2

Group has forward contracts to hedge internal loan receivable in USD and JPY. As of 30 June 2025 the nominal value of the forward contracts was EUR 11 million and the market value was EUR +204 thousand.

2 Segment information

WithSecure Group reports two segments: Elements Company, and Cloud Protection for Salesforce (CPSF). The operating segments are reported in a manner consistent with the internal reporting provided to the Group Leadership Team, which has been identified as WithSecure's chief operating decision maker being responsible for allocating resources and assessing performance of the operating segments as well as deciding on strategy. The Group Leadership Team assesses the profitability of segments principally on the basis of adjusted EBITDA.

Elements Company segment includes all Elements Cloud software, Co-security services, and managed services, as well as on-premise software and Other products. Revenue for Elements Company is disclosed separately for Elements Cloud, on-premise and other products.

Cloud Protection for Salesforce (CPSF) segment includes revenue from the CPSF product. It is a software product, ensuring scanning of external content for potential malware, before it is loaded into Salesforce. Customers are primarily enterprise-sized companies, with extensive use of Salesforce platforms.

Third segment, Cyber security consulting, was transferred to Discontinued operations following its divestment announcement on 23 January 2025. The transaction was closed during the second quarter of 2025.

Revenue by segment	4-6/2025	Restated 4-6/2024	1-6/2025	Restated 1-6/2024	Restated 1-12/2024
Elements Company	25,928	26,467	52,720	53,266	106,562
Elements Cloud	21,466	20,493	43,356	41,120	83,277
On-premise	4,420	5,409	9,201	11,174	21,443
Other	42	565	163	971	1,842
Cloud Protection for Salesforce	3,458	2,173	6,760	4,193	9,440
Total revenue, continuing operations	29,386	28,640	59,480	57,459	116,002
Discontinued operations	3,963	8,198	10,422	15,616	31,355
Total revenue, WithSecure	33,350	36,838	69,903	73,075	147,357

Gross margin by segment	4-6/2025	Restated 4-6/2024	1-6/2025	Restated 1-6/2024	Restated 1-12/2024
Elements Company	20,982	20,978	42,626	42,197	84,711
% of revenue	80.9%	79.3%	80.9%	79.2%	79.5%
Cloud Protection for Salesforce	2,866	1,791	5,590	3,466	7,874
% of revenue	82.9%	82.4%	82.7%	82.7%	83.4%
Total gross margin, continuing operations	23,848	22,768	48,216	45,663	92,585
Discontinued operations	911	3,708	2,767	6,489	13,547
Total gross margin, WithSecure	24,759	26,475	50,982	52,153	106,133

Adjusted EBITDA by segment	4-6/2025	Restated 4-6/2024	1-6/2025	Restated 1-6/2024	Restated 1-12/2024
Elements Company	152	-767	1,102	-138	2,949
% of revenue	0.6%	-2.9%	2.1%	-0.3%	2.8%
Cloud Protection for Salesforce	22	-369	419	-811	-958
% of revenue	0.6%	-17.0%	6.2%	-19.3%	-10.1%
Total adjusted EBITDA, continuing operations	174	-1,136	1,520	-949	1,991
Items affecting comparability	-2,363	-549	-2,529	-468	-852
EBITDA, continuing operations	-2,188	-1,686	-1,009	-1,417	1,139
Depreciation and amortization	-2,403	-2,856	-5,051	-5,681	-11,222
Finance Income	730	643	1,288	1,462	2,867
Finance Expense	-1,552	-552	-2,871	-1,065	-3,085
Profit (loss) before taxes, continuing operations	-5,413	-4,451	-7,643	-6,701	-10,301
Profit (loss) before taxes, discontinued operations	-797	-177	-3,191	-569	-29,503

Revenue by geographical area is presented for continuing operations only.

Revenue by geographical area	4-6/2025	Restated 4-6/2024	1-6/2025	Restated 1-6/2024	Restated 1-12/2024
Nordic countries	6,899	7,409	13,893	15,032	29,402
Rest of Europe	14,780	14,356	30,154	28,748	58,477
North America	2,874	2,385	5,753	4,643	9,638
Rest of the world	4,834	4,490	9,679	9,037	18,485
Total revenue	29,386	28,640	59,480	57,459	116,002

3 Share-based payments

During the period Group has had share-based incentive plans covering management and the key personnel of the Group and a share savings plan available to all employees. The programs have been established as part of incentive and retention system within WithSecure. The programs offer the participants a possibility to receive WithSecure shares as an incentive reward if the financial targets set for the earning period have been achieved. No reward can be given to a participating employee whose employment has terminated before the end of the lock-up period. WithSecure's current plans consist of Performance Share Plans, Restricted Share Plans, a Performance Matching Share Plan and an Employee Share Savings Plan.

In December 2024, Board of Directors of WithSecure Corporation has decided, based on the PSP scheme, on a new Performance Share Plan for the years 2025–2027. The new plan, PSP 2025–2027, will commence in 2025 and the performance criterion for this plan will be composed of two target components: WithSecure Elements Company segment's annual revenue growth as percentage and adjusted EBITDA as percentage of revenue. WithSecure is targeting to reach a sum of the components that exceeds 30 for full year 2027.

If the performance target set for PSP 2025–2027 is fully achieved, the aggregate maximum number of share rewards to be paid in the first half of 2028 is approximately 5,000,000 shares. This number of shares represents a gross earning, from which the applicable payroll tax is withheld, and the remaining net value is paid in shares to the key employees participating in the plan.

The plan is offered to the management and selected key employees of WithSecure, based on a decision of the Board of Directors. If the individual's employment with WithSecure terminates before the payment date of the share reward, the individual is not, as a main rule, entitled to any reward based on the plan. In December 2024, The Board of Directors of WithSecure Corporation has decided, based on the RSP scheme, on a new Restricted Share Plan for the years 2025–2027.

The aggregate maximum number of shares which may become payable based on RSP 2025–2027 in the first half of 2028 is 250,000 shares. The amount of shares represents gross earnings, from which the applicable payroll tax is withheld, and the remaining net value is paid to the participants in shares. If the individual's employment with WithSecure terminates before the payment date of the share reward, the individual is not, as a main rule, entitled to any reward based on the plan.

4 Intangible and tangible assets

	30 Jun 2025	30 Jun 2024	31 Dec 2024
Book value at the beginning of the financial year	76,613	111,642	111,642
Additions	1,974	6,110	30,730
Disposals	-1,644	-1,335	-10,469
Assets held for sale			-17,395
Depreciation and amortization	-5,355	-6,026	-12,791
Impairment			-28,887
Translation differences	-1,230	1,874	3,782
Book value at the end of the period	70,357	112,266	76,613

Intangible assets include goodwill resulting from acquisitions of nSense (Denmark) in 2015, Inverse Path (Italy) in 2017, Digital Assurance (UK) in 2017, and MWR Infosecurity (UK) in 2018.

Goodwill	30 Jun 2025	30 Jun 2024	31 Dec 2024
Elements company goodwill 1.1.	35,848	35,032	35,032
Cyber security consulting goodwill 1.1.		43,026	43,026
Cyber security consulting impairment 30.9.2024			-15,578
Cyber Security consulting, impairment loss recognised on the measurement to fair value less costs to sell			-13,309
Cyber security consulting goodwill classified as asset held for sale			-16,021
Translation difference	-820	1,501	2,698
Total	35,028	79,559	35,848

5 Fair value measurement of financial assets and liabilities

Fair value hierarchy levels 1 to 3 are based on the degree to which the fair value is observable:

Level 1: Fair values of financial instruments are based on quoted prices in active markets for identical assets and liabilities.

Level 2: Financial instruments are not subject to trading in active and liquid markets. The fair values of financial instruments can be determined based on quoted market prices and deduced valuation.

Level 3: Measurement of financial instruments is not based on verifiable market information, and information on other circumstances affecting the value of the instruments is not available or verifiable.

	Fair value hierarchy	30 Jun 2025	30 Jun 2024	31 Dec 2024
Financial assets at fair value through profit or loss				
Non-current				
Other receivables	Level 3	2,647	340	158
Current				
Investments in unlisted shares	Level 3	22	26	26
Trade and other receivables	Level 3	7,250	1,344	950
Financial assets at amortized cost				
Non-current				
Interest bearing receivables ¹	Level 3	3,918	402	4,188
Current				
Interest bearing receivables ¹	Level 3	177	7,579	6,642
Trade receivables	Level 2	16,884	24,905	18,623
Cash and cash equivalents		29,487	25,651	27,275
Total		60,384	60,247	57,862

¹ Interest bearing receivables include receivables related to premises subleased to third parties, receivables related to the deferred consideration and receivables related to asset transfers in Group subsidiaries in relation to demerger.

	Fair value hierarchy	30 Jun 2025	30 Jun 2024	31 Dec 2024
Financial liabilities at amortized cost				
Current				
Interest bearing liabilities				
Other loans ¹	Level 3		3,661	3,757
Trade and other payables		4,160	2,579	3,506
Total		4,160	6,239	7,262

¹ Other loans are liabilities related to asset transfers in Group subsidiaries in relation to demerger.

The carrying amount of all financial assets and liabilities, carried at amortized cost is considered to provide a reasonable approximation of their fair value.

In September 2023, the company signed a committed EUR 20 million revolving credit facility (RCF) with OP Corporate Bank. The facility will mature in three years from its signing. The facility is subject to conventional covenants related to ratio of net debt to EBITDA and equity ratio. The facility remains unused at the end of the quarter.

Contractual maturities of financial liabilities	Less than 1 year	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	over 5 years	Total contractual cash flows	Carrying amount
Lease liabilities	3,303	3,407	2,959	2,072	2,090	8,529	22,359	22,359
Trade and other payables	4,160						4,160	4,160
Total financial liabilities	7,463	3,407	2,959	2,072	2,090	8,529	26,519	26,519

Lease liabilities consists mainly of buildings (EUR 21.5 million). Cars are totalling to EUR 0,9 million and the maturity for them is mainly less than 2 years.

6 Reconciliation of alternative performance measures

WithSecure has included certain non-IFRS based alternative performance measures (APM) in financial reporting. Alternative performance measures are provided to reflect the underlying business performance, and to exclude certain non-operational or non-cash valuation items affecting comparability (IAC). The aim is to improve comparability, and alternative performance measures should not be regarded as substitutes for IFRS based measures. Alternative performance measures include EBITDA, adjusted EBITDA and adjusted EBIT.

	4-6/2025	Restated 4-6/2024	1-6/2025	Restated 1-6/2024	Restated 1-12/2024
Continuing operations					
Adjusted EBITDA	174	-1,136	1,520	-949	1,991
Adjustments to EBITDA					
Other items		-324		-977	-971
Divestments	-640	260	-675	552	1,240
Restructuring	-1,723	-485	-1,854	-43	-1,121
EBITDA	-2,188	-1,686	-1,009	-1,417	1,139
Depreciation, amortization and impairment losses	-2,403	-2,856	-5,051	-5,681	-11,222
EBIT	-4,592	-4,542	-6,060	-7,098	-10,083

Depreciations, amortization and impairments are excluded from EBITDA. Adjusted EBITDA and adjusted EBIT exclude also IACs which are material items outside the normal course of business. These items are associated with acquisitions, gains and losses from the sale of businesses and other items affecting comparability.

	4-6/2025	Restated 4-6/2024	1-6/2025	Restated 1-6/2024	Restated 1-12/2024
Continuing operations					
Adjusted EBIT	-1,729	-3,377	-2,524	-5,400	-6,998
Adjustments to EBIT					
Other items		-324		-977	-971
Divestments	-640	260	-675	552	1,240
Restructuring	-1,723	-485	-1,854	-43	-1,121
PPA amortization	-499	-615	-1,007	-1,229	-2,233
EBIT	-4,592	-4,542	-6,060	-7,098	-10,083

Classification of adjusted costs in operating expenses

	Operating Expenses Q2 2025	Restructuring	Divestments	Other items	Expenses for adjusted EBIT	Depreciation	PPA amortization	Operating Expenses for Adjusted EBITDA Q2 2025
Sales and marketing	-13,774				-13,774	827		-12,947
Research and development	-9,116				-9,116	1,066		-8,050
Administration	-5,705	1,723	640		-3,343	11	499	-2,832
Operating expenses	-28,596	1,723	640	0	-26,233	1,904	499	-23,829

	Operating Expenses Q2 2024	Restructuring	Divestments	Other items	Expenses for adjusted EBIT	Depreciation	PPA amortization	Operating Expenses for Adjusted EBITDA Q2 2024
Sales and marketing	-13,785				-13,785	969		-12,816
Research and development	-10,212				-10,212	1,264		-8,947
Administration	-4,028	485		324	-3,218	8	615	-2,595
Operating expenses	-28,024	485	0	324	-27,215	2,241	615	-24,358

	Operating Expenses 1-6/2025	Restructuring	Divestments	Other items	Expenses for adjusted EBIT	Depreciation	PPA amortization	Operating Expenses for Adjusted EBITDA 1-6/2025
Sales and marketing	-26,785				-26,785	1,748		-25,037
Research and development	-18,665				-18,665	2,285		-16,381
Administration	-9,056	1,854	675		-6,527	11	1,007	-5,509
Operating expenses	-54,506	1,854	675	0	-51,977	4,044	1,007	-46,926

	Operating Expenses 1-6/2024	Restructuring	Divestments	Other items	Expenses for adjusted EBIT	Depreciation	PPA amortization	Operating Expenses for Adjusted EBITDA 1-6/2024
Sales and marketing	-26,076				-26,076	1,928		-24,148
Research and development	-20,583				-20,583	2,515		-18,068
Administration	-7,554	43		977	-6,534	8	1,229	-5,297
Operating expenses	-54,214	43	0	977	-53,194	4,452	1,229	-47,513

Classification of adjusted income in other operating income

	Other operating income	Divestments	Other income for adjusted EBITDA
Other operating income, 4-6/2025	156		156
Other operating income, 4-6/2024	714	-260	453
Other operating income, 1-6/2025	231		231
Other operating income, 1-6/2024	1,452	-552	900
Other operating income, 1-12/2024	3,249	-1,240	2,009

7 Discontinued operations

As first announced in January 2025, WithSecure divested its Cyber security consulting business on 1 June 2025 to Swedish investment firm Neqst. The transaction was executed by the sale of shares of the parent company of a separate group of companies, into which the consulting business was transferred during the second quarter of 2025.

	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Revenue	3,963	8,198	10,422	15,616	31,355
Cost of revenue	-3,053	-4,490	-7,656	-9,127	-17,808
Gross margin	911	3,708	2,767	6,489	13,547
Other operating income	1,727		1,727		
Sales and marketing	-1,979	-2,938	-4,518	-5,130	-9,265
Administration	-1,361	-939	-3,010	-1,887	-33,632
EBIT	-702	-168	-3,034	-528	-29,350
Financial net	-95	-8	-157	-41	-152
Result before taxes	-797	-177	-3,191	-569	-29,502
Income taxes	-218	173	-32	168	698
Result for the period	-1,015	-3	-3,223	-402	-28,804

Assets	1 Jun 2025
Tangible assets	490
Right of use assets	629
Goodwill	15,851
Deferred tax assets	1,248
Long term receivables	106
Total non-current assets	18,324
Accrued income	3,524
Trade and other receivables	3,465

Assets	1 Jun 2025
Income tax receivables	1
Cash and cash equivalents	5,098
Total current assets	12,088
Total assets	30,412

Liabilities	1 Jun 2025
Non-current interest bearing liabilities	318
Other non-current liabilities	274
Total non-current liabilities	592
Current interest bearing liabilities	331
Trade and other payables	3,470
Deferred revenue, current	1,766
Income tax liabilities	52
Total current liabilities	5,619
Total liabilities	6,211
Net assets sold	24,201

Cash consideration of the selling price	13,500
Variable selling price	3,640
Earnout estimate	8,789
Profit of the transaction before transaction costs	1,727
Transaction cost recorded in 2025	-1,451
Profit of the transaction	277

	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Net cash flow from operating activities	-3,054	61	-4,430	-183	1,137
Net cash flow from investing activities	6,401	-6	6,448	-24	-85
Net cash flow from financing activities	-109	-69	-190	-99	-210

8 Events after period end

On 4 July 2025, WithSecure announced that it will start change negotiations to reorganize partner- and customer-facing activities and to align the cost structure with the new level of Managed services business, especially in the UK. The company estimates that through the planned changes, it could achieve annual cost savings of approximately EUR 6.5 million. Negotiations are expected to be carried out within regulatory timeframes of the countries involved.

Calculation of key ratios

Calculation of key ratios		
Equity ratio, %	Total equity	X 100
	Total assets - deferred revenue	
ROI, %	Result before taxes + financial expenses	X 100
	Total assets - non-interest bearing liabilities (average)	
ROE, %	Result for the period	X 100
	Total equity (average)	
Gearing, %	Interest bearing liabilities - cash and cash equivalents and liquid financial assets	X 100
	Total equity	
Earnings per share, euro	Profit attributable to equity holders of the company	
	Weighted average number of outstanding shares	
Shareholders' equity per share, euro	Equity attributable to equity holders of the company	
	Number of outstanding shares at the end of period	
P/E ratio	Closing price of the share, end of period	
	Earnings per share	
Dividend per earnings, %	Dividend per share	X 100
	Earnings per share	

Calculation of key ratios		
Effective dividends, %	<div>Dividend per share</div> <div>Closing price of the share, end of period</div>	X 100
Operating Expenses	Sales and marketing, research and development, and administration costs	
EBITDA	EBIT + depreciation, amortization and impairment	
Adjusted EBITDA	EBITDA +/- items affecting comparability	
Adjusted EBIT	EBIT +/- items affecting comparability	
Annual Recurring Revenue (ARR)	Monthly Recurring Revenue of last month of the quarter x 12	
Monthly Recurring Revenue (MRR)	Recognized revenue within the month excluding non-recurring revenues	
Net Revenue Retention (NRR)	100 % x (MRR of last month of the quarter/MRR of same month last year for the same customers). NRR includes expansion revenue, downgrades and customer churn.	



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