

Partner case study

Customers' data from banks in Denmark protected in the cloud

Company
BEC Financial Technologies

Industry
Finance

Country
Denmark

Solutions
Cloud Protection for Salesforce



With around 1,600 employees based in Roskilde, BEC Financial Technologies work to deliver IT solutions to Danish banks such as Nykredit, Arbejdernes Landsbank and Spar Nord. BEC's IT solutions handle DKK 2.1 million active bank customers and 6.3 million active bank accounts for over 25 banks, who therefore deeply depend on BEC's cyber security.

Securing the cloud

BEC and the BEC banks implemented the cloud platform Salesforce, aiming to reinforce the banks' relationships and communications with their customers.

The platform handles large amounts of data, often including sensitive information about customers' personal finances, which passes between the banks and their customers. It is therefore crucial for BEC to protect this data - and at the same time the data remains clean from malicious code.

“Many people believe that Salesforce is responsible for all security. However, aspects of security are left to ourselves - e.g., when files change hands. Therefore, we must make sure to security scan everything that comes in and out of the system,” explains Tonny Rabjerg, Program Director at BEC.

About BEC

BEC Financial Technologies helps Danish banks in all areas where IT affects their business. BEC Financial Technologies offers consulting, technology, and operating services, and develops the financial technology of the future. The development takes place in close collaboration with the company's customers, which include small, large, traditional, and nichebased financial companies.

About WithSecure™ Cloud Protection for Salesforce

WithSecure™ Cloud Protection for Salesforce is WithSecure™'s multilayered platform for registering and preventing attacks on Salesforce platforms. The solution provides real-time protection against viruses, Trojans, ransomware, and other advanced malware. It runs scheduled scans on content already present in Salesforce. It also prevents attacks via files and web addresses uploaded and downloaded from Salesforce. Harmful content is quarantined and analyzed for threats. Thus, the platform scans content on Salesforce that traditional endpoint protection may not reach. WithSecure™ Cloud Protection for Salesforce has been designed and developed in collaboration with Salesforce.

Easy and fast implementation

BEC surveyed three providers of IT security solutions and in February 2021, selected WithSecure™ Cloud Protection for Salesforce.

“We chose WithSecure™ because they are a serious supplier that meets all our compliance requirements. In addition, they were recommended by Salesforce because their software can be implemented easily and quickly. It's almost a plug-and-play solution,” says Tonny Rabjerg.

“The collaboration with WithSecure™ has been good throughout the whole process. It is not uncommon for me to get involved in implementation projects because something isn't running as it should, but this time it has been completely smooth,” he says.

WithSecure™ Cloud Protection for Salesforce scans all emails and documents in real time when they are received and sent, such as when a bank adviser has to send a contract to

their client. Although the software analyzes data in real time, Tonny Rabjerg has not seen processes delayed or efficiency reduced.

“The bank advisers don't notice that advanced scanning is in progress while they are working. Of course, it's a great advantage that our IT security doesn't become a source of irritation,” he says.

IT security that accompanies development

In addition, It is a great advantage to BEC that the Salesforce security solution does not require major updates, as has been seen before with non-cloud-based solutions.

With WithSecure™ Cloud Protection for Salesforce, the system is automatically updated without affecting operations and without BEC having to do anything manually.

Scan all files, URLs and emails
for malware in Salesforce
cloud environments

[Find out more](#)

Who We Are

WithSecure™ is cyber security's reliable partner. IT service providers, MSSPs and businesses along with the largest financial institutions, manufacturers, and thousands of the world's most advanced communications and technology providers trust us for outcome-based cyber security that protects and enables their operations. Our AI-driven protection secures endpoints and cloud collaboration, and our intelligent detection & response is powered by experts who identify business risks by proactively hunting for threats and confronting live attacks. Our consultants partner with enterprises and tech challengers to build resilience through evidence-based security advice. With more than 30 years of experience in building technology that meets business objectives, we've built our portfolio to grow with our partners through flexible commercial models.

WithSecure™ is part of F-Secure Corporation, founded in 1988, and listed on the NASDAQ OMX Helsinki Ltd.

