Evolution to cloud-native security

BOWIM secured its business continuity and customer data while lightening the load for its IT team

Customer
Bowim S.A.

Country
Poland

Industry
Manufacturing

Solutions
WithSecure™ Elements Endpoint Protection
WithSecure™ Elements Endpoint Detection and Response

Case Study | Evolution to cloud-native security for Bowim S.A.

2

BOWIM, a major Polish steel distributor, was looking for a new solution to secure its resources in the cloud. The company wanted to bolster its security posture and automate majority of its security processes. These goals were achieved with a combination of two WithSecure Elements solutions, which fortified the company's defenses, while sparing IT team's time and resources.

Striving for automation and continuous protection

BOWIM operates in the trade sector, processing the personal data of thousands of customers every day. It is critical for the company to ensure that its systems are effectively protected. Until recently, they had utilized an on-premises security solution, but it was difficult to maintain and required a lot of monitoring from the IT team.

"We needed a system with automated threat detection that could work 24/7"

Wojciech Wańczuk, Network Administrator, BOWIM S.A.

BOWIM S.A.

BOWIM S.A. is one of the major steel distributors in Poland. The company is present on the market since 1995. It offers carbon steel products and serves up to 5,000 customers a year. A nationwide distribution network enables BOWIM to execute orders quickly and efficiently. In 2017, the company was awarded the title "Brylant Polskiej Gospodarki" (Polish Economy Diamond). The company's logistics are supported by an innovative IT system that enables assortment management and ongoing inventory control.

Bowim's drivers and requirements:

• Cloud transformation of cyber security
• High automation
• Protection against advanced attacks
• Vendor's support and continuous product development

Key benefits for Bowim:

• Fortified protection against advanced threats
• Instant threat detection without constant human supervision
• Decreased manual work with automated processes
• Streamlined security operations with centralized management

"**WithSecure solutions ultimately turned out to be the best for us - both in terms of cost-efficiency and capabilities.**"

Wojciech Wańczuk, Network Administrator, BOWIM S.A.

"**Software Updater module, part of the Endpoint Protection solution, was crucial for us –– There are few companies on the market that offer an easy-to-use solution of this kind.**"

Wojciech Wańczuk, Network Administrator, BOWIM S.A.

The company had been working with WithSecure for almost a decade. However, previously their only solution was an on-premises endpoint protection solution and its subscription was coming to an end. BOWIM started searching for advanced cyber security solutions that would lighten the IT team's workload and provide continuous detection and response capabilities.

"We needed a system with automated threat detection that could work 24/7. Administrators are not always present, for instance late in the evenings, so we were looking for a solution that would guarantee around the clock protection." Explained BOWIM's network administrator Wojciech Wańczuk.

After carefully analyzing the options available on the market, BOWIM decided to stick with WithSecure and combined two cloud-native solutions: **WithSecure Elements Endpoint Detection and Response** and **WithSecure Elements Endpoint Protection.**

"We considered competing products as well, but WithSecure solutions ultimately turned out to be the best for us - both in terms of cost-efficiency and capabilities," said Wojciech Wańczuk.

Smooth migration to cloud

WithSecure Partner Arkanet was responsible for implementing the new solutions. Its team of specialists has been providing IT services and advising Polish commercial clients of all sizes and industries for almost two decades. Their cooperation with BOWIM involved not only the implementation of new WithSecure solutions, but also free consulting and technical support.

The process of installing products and migrating data was quick and there were no technical issues or interruptions to end-users. Both solutions selected by BOWIM are simple to use and monitor, so no additional training for the IT team was necessary to get started.

Time is money

The transition to cloud-based security was a leap forward in Bowim's IT development. It reduced the team's workload and gave productivity a boost. With the new Endpoint Protection solution, BOWIM got rid of manual software updates. This was well received by IT personnel, who could now focus on preventing and mitigating actual threats. "Software Updater module, part of the Endpoint Protection solution, was crucial

for us," said Wańczuk, "Regular and effortless device scans and software updates proved really helpful. There are few companies on the market that offer an easy-to-use solution of this kind."

At the same time, WithSecure Elements Endpoint Detection and Response upgraded BOWIM's threat visibility and automated previously manual processes. The solution monitors BOWIM's environment continuously and catches suspicious activities. Administrators have full access to all the information they need through a single pane of glass, with risk-based alerts.

BOWIM's new endpoint security solutions complement each other and work seamlessly together. WithSecure Elements Endpoint Detection and Response provides real-time visibility and enables quick response to threats, while WithSecure Elements Endpoint Protection secures endpoints against a wide array of threats – from commodity viruses to the most sophisticated malware.

Looking forward, BOWIM is pleased with their choice. "We are confident with the decision to continue our long-term cooperation with WithSecure and Arkanet," said Wańczuk. "WithSecure's commitment to the solutions assures us that our company will be protected against evolving cyber threats. We are looking forward to seeing how the products we use develop in the future."

"**We are confident with the decision to continue our long-term cooperation with WithSecure and Arkanet. WithSecure's commitment to the solutions assures us that our company will be protected against evolving cyber threats.**"

Wojciech Wańczuk, Network Administrator, BOWIM S.A.

Keep your business going. Learn more about holistic WithSecure Elements cyber security platform:

Learn more

Who We Are

WithSecure™ is cyber security's reliable partner. IT service providers, MSSPs and businesses along with the largest financial institutions, manufacturers, and thousands of the world's most advanced communications and technology providers trust us for outcome-based cyber security that protects and enables their operations. Our AI-driven protection secures endpoints and cloud collaboration, and our intelligent detection & response is powered by experts who identify business risks by proactively hunting for threats and confronting live attacks. Our consultants partner with enterprises and tech challengers to build resilience through evidence-based security advice. With more than 30 years of experience in building technology that meets business objectives, we've built our portfolio to grow with our partners through flexible commercial models.

WithSecure™ is part of ™ Corporation, founded in 1988, and listed on the NASDAQ OMX Helsinki Ltd.

W / T H
secure